

## Message Text

UNCLASSIFIED

PAGE 01 SAPPOR 00079 150742Z

13

ACTION COME-00

INFO OCT-01 EA-10 ISO-00 EB-07 RSC-01 /019 W

----- 116820

R 150545Z NOV 74 ZEX

FM AMCONSUL SAPPORO

TO SECSTATE WASH DC 258

INFO EMBASSY TOKYO 182

UNCLAS SAPPORO 79

E.O. 11652: N/A

TAGS: BFOL, JA

SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 588/95/0005

2. 110874

3. S. ECTON

4. 588 JAPAN

5. I,Y - - ENGINEERING CONSULTANT

6A. REPLY TO - -

6B. MR. MUNEO KAWABE, DIRECTOR

6C. JAPAN TRADING & ENGINEERING COMPANY, UEDA BLDG.,

NORTH 4, WEST 2, CHOU-KU, SAPPORO 060, JAPAN

7. CABLE: SAPPORO JATEC TELL: 011-281-6585

8. - -

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9. 102

10. DESCRIPTION: 3079600-0100, PLASTIC BUILDING

MATERIALS TO BE USED AS EXTERIOR AND INTERIOR SIDING,

FLOORING, DOOR FRAMES, AND CEILING, PREFERABLY

PANELIZED SHEETS SHOWING ARTIFICIAL WOOD GRAIN OR CUT

SURFACE OF NATURAL STONES. JATEC IS MEDIUM SIZED

TECHNICAL CONSULTING FIRM, ESTABLISHED IN 1968, WITH

PAID IN CAPITAL OF 10 MILLION YEN AND 15 EMPLOYEES.

IT GIVES TECHNICAL ADVICE FOR INDUSTRIAL ESTABLISHMENTS.

IN HOKKAIDO CONCERNING POLLUTION CONTROL AND ACTS AS

ENGINEERING CONSULTANT FIRM FOR POWER GENERATING PLANTS,

STEEL MILLS AND DESALTING PLANTS FOR SEA WATER. ITS

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IM/EX DIVISION DIRECTLY IMPORTS SAWN TIMBER AND

PREFABRICATED HOUSE FROM FINLAND, PRE-CUT TIMBER FOR ARCHITECTURE AND FURNITURE FROM SWEDEN, CHANDELIER AND LEATHER NECK-TIES FROM SPAIN, AND EXPORTS METAL PRODUCTS TO GHANA AND ELECTRICAL INSTRUMENTS TO SAUDI ARABIA. EXPORTS AND IMPORTS ANNUALLY AMOUNT TO ROUGHLY 50 MILLION YEN AND TOTAL AMOUNT OF ANNUAL SALES REACHING 400 MILLION YEN. SALES TERRITORY COVERS ALL OF

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HOKKAIDO. IT DESIRES TO PURCHASE 100 MILLION YEN WORTH OF THE BUILDING MATERIALS FROM THE UNITED STATES.

ECTON

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 15 NOV 1974  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Drafter:** n/a  
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**Executive Order:** N/A  
**Errors:** N/A  
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**Reference:** n/a  
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**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRIVATE TRADE OPPORTUNITY  
**TAGS:** BFOL, JA  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005